

**Attachment 9: Small Business Subcontracting Plan  
December 9, 2010**

**I.D Small Business Subcontracting Plan and Small Business Participation****I.D.1 Small Business Subcontracting Plan**

Company Name:	HP Enterprise Services, LLC		
Address:	13600 EDS Drive, Herndon, VA 20171-3225		
D&B Number:	077817617		
Date Prepared:	December 9, 2010	Solicitation Number:	H92222-10-R-0033
Item/Service:	Information Technology Services		

Total Contract Amount:				\$ 66,207,505.05
Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	
(b)(4)				

**I.D.1.1 Type of Plan (FAR 19.704 (a)(1))**

This individual subcontracting plan is provided in accordance with Federal Acquisition Regulations (FAR) 19.7, 52.219-9 and USSOCOM to demonstrate participation of small (SB), small disadvantaged (SDB), women-owned small (WOSB), Historically Underutilized Business Zone (HUBZone) small, Veteran-owned small (VOSB), Service-disabled Veteran-owned small (SDVOSB), and Ability-One certified business concerns under the Special Operations Forces Information Technology Enterprise Contracts (SITEC) contract.

The subcontracting program for this effort, supported by the HPES Small Business Program, will allow HPES to not only meet the subcontracting goals established by this plan, but also to foster an environment of teamwork, cooperation, and respect among HPES' diverse team. Consistent with the DoD-USSOCOM small business philosophy, this plan facilitates maximum inclusion of small businesses as the requirements of the SITEC program are achieved. This plan is based on our proven management approach that provides for the delivery of quality services that will exceed client requirements. Note: From this point in the plan, the term "small business" (SB) will refer to SB, SDB, WOSB, HUBZone SB, VOSB, and SDVOSB concerns, inclusively, unless otherwise indicated.

**I.D.1.2 Goals (FAR 19.704 (a)(2))**

The following are planned subcontracting goals for the SITEC program based on targeted areas of subcontracting. The goals are based on estimated activity through the life of the resultant contract and are expressed as percentages of the total awarded task order dollars. Goals are represented as percentages given that the resultant award will be an indefinite delivery/indefinite quantity (IDIQ) contract.

A. Estimated percentage of planned subcontracting to SB concerns is as follows:

SUBCONTRACTING TO SB CONCERNS				
Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	TOTAL
(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)

B. Estimated percentage of planned subcontracting to SDB concerns is as follows:

SUBCONTRACTING TO SDB CONCERNS				
Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	TOTAL
(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)

C. Estimated percentage of planned subcontracting to WOSB concerns is as follows:

SUBCONTRACTING TO WOSB CONCERNS				
Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	TOTAL
(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)

D. Estimated dollar value and percentage of planned subcontracting to HUBZone SB concerns are as follows:

SUBCONTRACTING TO HUBZone SB CONCERNS				
Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	TOTAL
(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)

E. Estimated percentage of planned subcontracting to VOSB/AbilityOne concerns is as follows:

SUBCONTRACTING TO VOSB/AbilityOne CONCERNS				
Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	TOTAL
(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)

F. Estimated percentage of planned subcontracting to SDVOSB concerns is as follows:

SUBCONTRACTING TO SDVOSB CONCERNS				
Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	TOTAL
(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)



G. Estimated percentage of planned subcontracting to other SB concerns is as follows:

SUBCONTRACTING TO OTHER SB CONCERNS				
Contract Year 1	Contract Year 2	Contract Year 3	Contract Year 4	TOTAL
(b)(4)				

H. Indirect and overhead costs ☐ HAVE BEEN or ☒ HAVE NOT BEEN included in the dollar and percentage subcontracting goals stated above. (FAR 19.704 (a)(6))

I. Principal Services to be Subcontracted: (FAR 19.704(a)(3&4))

(b)(4)

Team Background

(b)(4)

(b)(4)



Table I.D-1, HPES Teaming Partners for USSOCOM

Partner	Category/Designation	Scope of Work to Be Performed
(b)(4)		

(b)(4)		
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**I.D.1.3 Methods Used to Identify Potential Sources (Source Lists) (FAR19.704(a)(5))**

(b)(4)		
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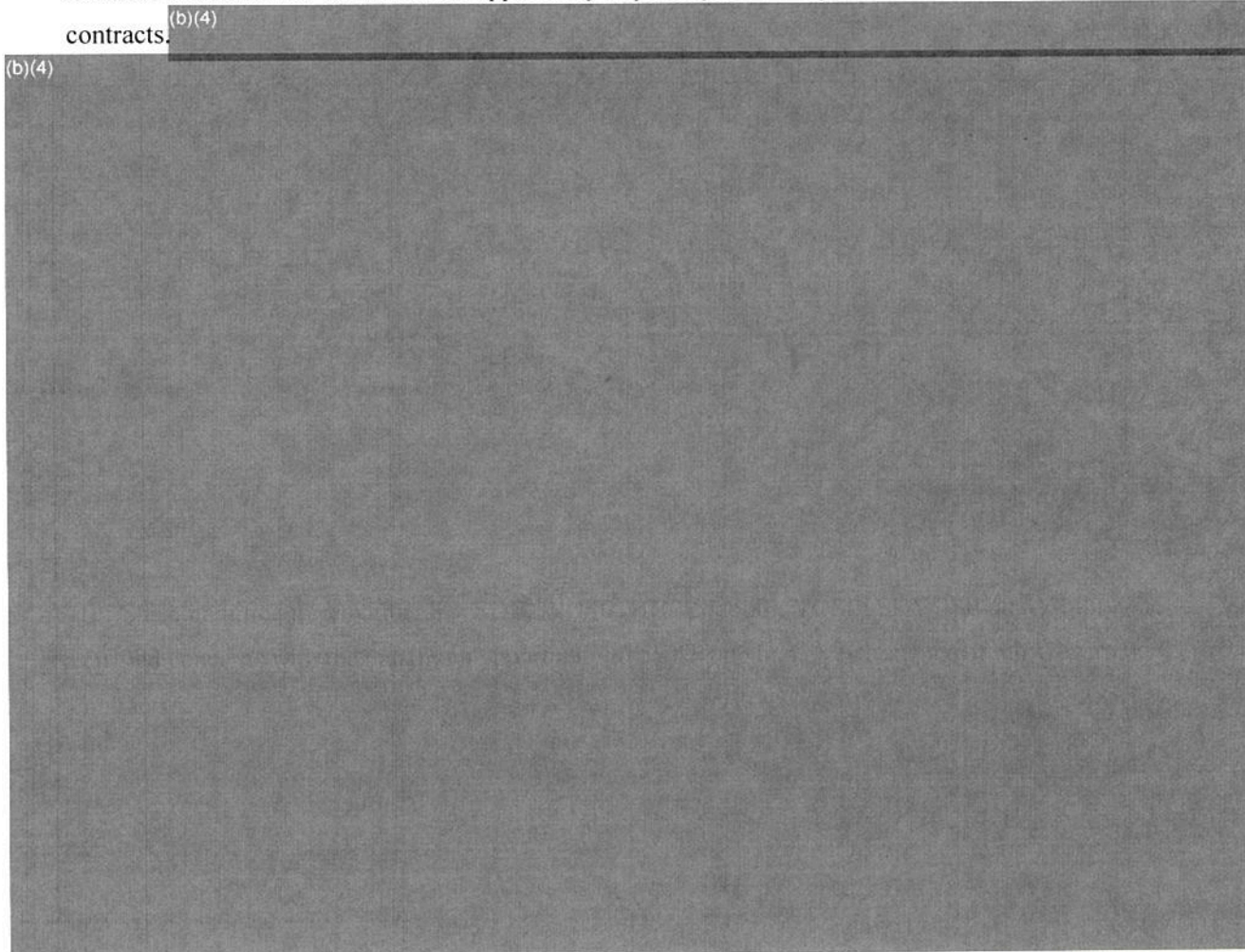


(b)(4)



**I.D.1.4 Description of Good Faith Effort (FAR 19.704(a)(8))**

HPES is committed to providing SB, SDB, WOSB, HUBZone SB, VOSB, SDVOSB, and AbilityOne-certified concerns with the maximum opportunity to participate in the performance of our Government contracts.



(b)(4)

(b)(4)





(b)(4)



**Table I.D-2, Small Business Partners**

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(b)(4)



(b)(4)



**I.D.1.5 Program Administrator (FAR19.704(a)(7))**

(b)(4)



(b)(4)

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HPES' SBLO will be primarily responsible for administering the subcontracting program for SITEC, with assistance from the HPES Contract Administrator. The SBLO will proactively monitor the performance of the SITEC program to make sure that SBs have the maximum opportunity to participate throughout the life of the program.

Name:

Title:

Address:

Telephone:

Position:

Name:

Title:

Address:

Telephone:

Position:

(b)(4), (b)(6)

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(b)(4)

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(b)(4)



*I.D.1.6 Equitable Opportunity (FAR 19.704(a)(8))*

(b)(4)





(b)(4)

**I.D.1.7 Flow-Down Clause (FAR 19.704(a)(9))**

In accordance with FAR 52.219-9 and policy letters published by the Office of Federal Procurement Policy, HPES includes FAR 52.219-8 and 52.219-9 in all subcontracts that may offer further subcontracting opportunities (except to SB concerns). All large business subcontractors that receive subcontracts in excess of \$550,000 are required to submit and comply with a subcontracting plan, similar to the plan required in FAR 52.219-9, to define how SBs will participate in that program.

(b)(4)

(b)(4)

**I.D.1.8 Reporting and Cooperation (FAR 19.704(a)(10))**

(b)(4)

**I.D.1.9 Recordkeeping (FAR 19.704(a)(11))**

(b)(4)

(b)(4)



**I.D.1.10 Timely Payments to Subcontractors (FAR 19.704(a)(8))**

In accordance with FAR 19.702, HPES has established procedures to facilitate the timely payment of amounts due pursuant to the terms of our subcontracts with SB, SDB, VOSB, SDVOSB, WOSB, HUBZone SB, and AbilityOne-certified concerns.

**I.D.2 Small Business Participation**

**I.D.2.1 Prime Contractor Commitment (L.15.a)**

(b)(4)





(b)(4)

**I.D.2.2 Planned Subcontracting and Goals (L.15.b.c.d)**

(b)(4)

**Table I.D-3, Subcontracting Goals**

TOTAL EVALUATED CONTRACT VALUE:			\$66,207,505
Category	Required minimums as a percentage of total subcontracted dollars	Goals as a % of total subcontracted dollars	Dollars*
(b)(4)			
(b)(4)			



(b)(4)



*I.D.2.3 Principal Supplies and Services to be Subcontracted (L.15.e)*

(b)(4)



**Table I.D-4, HPES Teaming Partners for USSOCOM**

Partner	Category/Designation Business Size	Scope of Work to Be Performed
(b)(4)		
(b)(4)		

**I.D.2.4 Extent of Commitment (L.15.h)**

HPES has executed teaming agreements with each SB to demonstrate our commitment to provide opportunities to these respective firms and to secure their commitment to support requirements under the SITEC program. The teaming agreements indicate the enforceable commitment mutually accepted by HPES and each teaming partner.

**I.D.2.5 Prior Performance (L.15.g)**

(b)(4)
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(b)(4)

**Table I.D-5, Prior Small Business Performance**

Business Size Category	2008	2009
(b)(4)		

(b)(4)

**Table I.D-6, HPES' 2009 Subcontracting Totals**

(b)(4)

(b)(4)



(b)(4)



(b)(4)



### **I.D.3 AbilityOne**

Since its creation in 1971, the AbilityOne Program has been assisting individuals with disabilities in obtaining employment opportunities for more than three decades. Through programs such as National Institute for the Severely Handicapped (NISH) and National Industries for the Blind (NIB), individuals with disabilities have been afforded the opportunity to enhance their economic and personal independence by creating employment opportunities in a wide range of areas.

(b)(4)

